

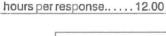


.- PILED REPORT

OMB APPROVAL

OMB Number: 3235-0123

Expires: August 31, 2020 Estimated average burden





## **FACING PAGE**

PART III

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01/2018	AND ENDING 12	/31/2018
-	MM/DD/YY		MM/DD/YY
A. RE	GISTRANT IDENTIFI	CATION	
NAME OF BROKER-DEALER: Hedgel	/lark Securities, LL	.C	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUS 240 Greenich Street	SINESS: (Do not use P.O.)	Box No.)	FIRM I.D. NO.
	(No. and Street)	And the Control of the American State American State American State (State American State Americ	
New York	NY		10286
(City)	(State)	(MT-10) 10 (MT-17) 48. American and a second a	(Zip Code)
NAME AND TELEPHONE NUMBER OF P	ERSON TO CONTACT IN	REGARD TO THIS RE	PORT
			(Area Code – Telephone Number)
B. ACC	COUNTANT IDENTIF	ICATION	
INDEPENDENT PUBLIC ACCOUNTANT	whose opinion is contained	in this Report*	
KPMG			processing 10154 25 (Zip Code)
Early Service Control of the Control	(Name - if individual, state last,	first, middle name)	21000
345 Park Avenue	New York	CEC MY	10154
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			ington,
Certified Public Accountant		Masi	Illis
Public Accountant			
Accountant not resident in Un	ited States or any of its poss		
	FOR OFFICIAL USE	DNLY	

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)





KPMG LLP 345 Park Avenue New York, NY 10154-0102

## Report of Independent Registered Public Accounting Firm

To the Member HedgeMark Securities, LLC:

We have reviewed management's statements, included in the accompanying HedgeMark Securities, LLC Exemption Report (the Exemption Report), in which (1) HedgeMark Securities, LLC (the Company) identified the following provisions of 17 C.F.R. § 15c3-3 (k) under which the Company claimed an exemption from 17 C.F.R. § 240.15c3-3 (k)(2)(i) (the exemption provisions); and (2) the Company stated that it met the identified exemption provisions throughout the year ended December 31, 2018 without exception. The Company's management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about the Company's compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(2)(i) of Rule 15c3-3 under the Securities Exchange Act of 1934.

KPMG LLP

New York, NY February 15, 2019

SEC Mail Processing
HEB 25 2019
Washington, DC

# OATH OR AFFIRMATION

my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the finedgeMark Securities, LLC  of December 31 , 20 2018 , are true and correct. I further swear (or neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in classified solely as that of a customer, except as follows:  SEC Mail Processing  FEB Z 5 Z019  Washington  Signature  FINOP/Controller  FINOP/Controller  Title  Gue E Addende  Notary Public	to the best of
neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in classified solely as that of a customer, except as follows:  SEC Mail Processing  FEB 25 2019  Washington  Signature  Signature  FINOP/Controller  October 17, 2023  Title	firm of
neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in classified solely as that of a customer, except as follows:  SEC Mail Processing  FEB Z 5 Z019  Washington  Signiture  Signiture  FINOP/Controller  October 17, 2023  Title	in the 4 Management of the second
ERIN E. SCHEMBRI Commission # 2439714 Notary Public - State Of New Jersey My Commission Expires October 17, 2023  Title	
ERIN E. SCHEMBRI Commission # 2439714 Notary Public - State Of New Jersey My Commission Expires October 17, 2023  Title	
ERIN E. SCHEMBRI Commission # 2439714 Notary Public - State Of New Jersey My Commission Expires October 17, 2023  Title	
reptary Fuone	
This report ** contains (check all applicable boxes):  (a) Facing Page. (b) Statement of Financial Condition. (c) Statement of Income (Loss) or, if there is other comprehensive income in the period(s) presented, a of Comprehensive Income (as defined in §210.1-02 of Regulation S-X).  (d) Statement of Changes in Financial Condition. (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.  (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.  (g) Computation of Net Capital.  (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.  (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.  (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15	
Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.  (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect	t to methods of
consolidation.  (I) An Oath or Affirmation.  (m) A copy of the SIPC Supplemental Report.  (n) A report describing any material inadequacies found to exist or found to have existed since the date of the	ha pravione audit

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

HedgeMark Securities, LLC (A Wholly-Owned Subsidiary of HedgeMark International, LLC)

# **Statement of Financial Condition**

**December 31, 2018** 

Assets		
Cash and Cash Equivalents	\$	2,210,153
Prepaid expenses and other assets	_	41,521
Total assets	\$_	2,251,674
Liabilities and Member's Equity		
Liabilities:		
Due to affiliates (note 3)	\$	23,626
Accounts payable, accrued expenses and other liabilities	_	3,469
Total liabilities	<b>\$</b> _	27,095
Member's Equity		
Paid-in-capital	\$	3,627,599
Accumulated deficit	_	(1,403,020)
Total member's equity	_	2,224,579
Total liabilities and member's equity	\$ _	2,251,674

HedgeMark Securities, LLC (A Wholly-Owned Subsidiary of HedgeMark International, LLC)

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# **HEDGEMARK SECURITIES, LLC**

(A Wholly-Owned Subsidiary of HedgeMark International, LLC) (SEC ID No. 8-69106)

Financial Statements and Supplementary Schedules
December 31, 2018

(With Report of Independent Registered Public Accounting Firm Thereon)

SEC Mail Processing

FEB 2 5 2019

Washington, DC

HedgeMark Securities, LLC
(A Wholly-Owned Subsidiary of HedgeMark International, LLC)

**Statement of Operations** 

For the year ended December 31, 2018

Revenues: Interest Income	\$16,950
Total revenues	16,950
Expenses: Compensation and benefits Professional fees Occupancy Regulatory General and administrative Total expenses	\$ 205,929 95,466 28,709 21,882 10,351 362,337
Net loss	\$ (345,387)

HedgeMark Securities, LLC (A Wholly-Owned Subsidiary of HedgeMark International, LLC)

Statement of Changes in Member's Equity

For the year ended December 31, 2018

	Paid-in-Capital	Retained Earnings	Total member's equity
Balance, January 1, 2018	\$ 1,627,599 \$	(1,057,633) \$	569,966
Contributions	2,000,000	-	2,000,000
Net loss		(345,387)	(345,387)
Balance, December 31, 2018	\$ 3,627,599 \$	(1,403,020) \$	2,224,579

HedgeMark Securities, LLC
(A Wholly-Owned Subsidiary of HedgeMark International, LLC)

**Statement of Cash Flows** 

# For the year ended December 31, 2018

Cash flows from operating activities:	
Net loss	\$ (345,387)
Adjustments to reconcile net loss to net cash provided by operating activities:	
(Increase) decrease in assets:	
Prepaid expenses and other assets	(3,101)
Due from affiliates	17,847
Increase (decrease) in liabilities:	
Accounts payable, accrued expenses and other liabilities	(10,089)
Due to affiliates	 (3,563)
Net cash provided by operating activities	 1,094
Cash flows from financing activities:	
Capital contributions	 2,000,000
Net increase in cash	1,655,707
Cash and Cash Equivalents, beginning of year	 554,446
Cash and Cash Equivalents, end of year	\$ 2,210,153

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# HedgeMark Securities, LLC

(A Wholly-Owned Subsidiary of HedgeMark International, LLC)

**Notes to the Financial Statements** 

For the year ended December 31, 2018

#### 1. Organization and Business

HedgeMark Securities, LLC (the Company), a wholly owned subsidiary of HedgeMark International, LLC ("HMI"), was licensed as a limited-purpose broker-dealer on January 2, 2013. The Company is registered with the Securities and Exchange Commission (the "SEC") and the Financial Industry Regulatory Authority (the "FINRA"). The Company is approved for the private placement of hedge fund securities. The Company and is an indirect, wholly owned subsidiary of The Bank of New York Mellon ("BNY Mellon"). The Company does not trade in or execute transactions in securities, nor does it take custody of or receive customer funds or securities. The Company did not earn revenue from customers during fiscal year 2018.

### 2. Significant Accounting Policies

### (a) Use of Estimates

The accompanying financial statements were prepared in accordance with U.S. generally accepted accounting principles (GAAP). The preparation of the financial statements in accordance with GAAP requires the Company to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Actual results could differ from those estimates.

### (b) Cash and Cash Equivalents

Cash and cash equivalents include a demand deposit account and money market funds that are readily convertible to known amounts of cash and are subject to an insignificant risk of change in value. These cash equivalents generally have a maturity of three months or less at acquisition and are held for the purpose of meeting short-term cash commitments rather than for investing. At December 31, 2018, the Company had \$2,152,118 in money market funds and \$58,035 in a BNY Mellon affiliate demand deposit account.

#### (c) Accrued expenses and other liabilities

Expenses are recorded on the accrual basis as incurred.

# (d) Revenue Recognition

The Company has adopted the FASB issued ASU 2014-09, Revenue from Contracts with Customers effective January 1, 2018. This ASU, as amended, provides guidance on the recognition of revenue related to the transfer of promised goods or services to customers and guidance on accounting for certain contract costs.

The scope of the accounting update does not apply to revenue associated with financial instruments. In 2018, the Company's only source of revenue was interest from money market funds. Consequently, there is no impact on this year's consolidated financial statements.

The Company used the cumulative effect transition method applied to contracts not completed as of Dec. 31, 2017 and noted there is no material retroactive or cumulative impact to the financial statements.

# HedgeMark Securities, LLC

(A Wholly-Owned Subsidiary of HedgeMark International, LLC) Notes to the Financial Statements

For the year ended December 31, 2018

### (e) Taxes

The Company is a limited liability company that is treated as a disregarded entity for U.S. tax purposes and as such is not subject to federal or state income taxes. The Company is not subject to, and does not intend to enter into, a tax sharing agreement. Additionally, the Company has not paid or received any tax reimbursements, nor does it intend to pay or receive such reimbursements in the future. The income and expenses of the Company are included in the income tax returns filed by the Company's ultimate parent, BNYM. As a result, no provision for federal or state income tax is included in the accompanying financial statements.

### (f) Contingencies

The Company accrues for estimated costs, including, if applicable, legal costs, when it is probable that a loss has been incurred and the costs can be reasonably estimated. The status of contingencies is reviewed periodically and accruals, if any, are adjusted to reflect the impact of current developments.

# 3. Related Party Activities

On January 1, 2018, the Company amended an Expense Sharing Agreement with HMI to provide staff, facilities, equipment, supplies and other administrative services at a monthly rate of \$14,759, of which \$12,166 is for staff allocation. The fees are based upon the percentage of time, space or usage allocated to the Company by HMI. Due to staffing changes, on May 1, 2018 the monthly administrative services rate changed to \$11,509, of which \$8,917 is for staff allocation. The total amount charged under this contract during fiscal year 2018 amounts to \$151,109, of which \$120,000 is for staff allocations. The amount due at December 31, 2018 was \$11,509.

BNY Mellon pays expenses on behalf of the Company and is reimbursed on the next business day. There was no amount due to BNY Mellon as of December 31, 2018 under this contract.

The Company also has a shared service agreement with BNY Mellon to provide legal, compliance and accounting services. During fiscal year 2018, BNY Mellon charged the Company \$85,929 under this contract, which is included in the compensation and benefits financial statement caption. The fees were determined based upon estimated time allocations and pre-determined rates for services provided by BNY Mellon. The balance due to BNY Mellon under this contract at December 31, 2018 is \$12,117.

HMI made a capital contribution during fiscal 2018 totaling \$2,000,000. The proceeds were used to fund operations.

### 4. Net Capital Requirements

Pursuant to its Membership Agreement with the Financial Industry Regulatory Authority, Inc. ("FINRA"), the Company is subject to the SEC's Uniform Net Capital Rule 15c3-1, which requires the maintenance of minimum net capital of \$5,000 and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. As of December 31, 2018, the Company had net capital of \$2,081,981 and an aggregate indebtedness to net capital ratio of 1:77.

# HedgeMark Securities, LLC (A Wholly-Owned Subsidiary of HedgeMark International, LLC) Notes to the Financial Statements For the year ended December 31, 2018

## 5. Accounting for Uncertainty in Income Taxes

The authoritative guidance on accounting for and disclosure of uncertainty in tax positions requires the Company to determine whether a tax position is more-likely-than-not to be sustained upon examination, including resolution of any related appeals or litigation processes, based on the technical merits of the position. For tax positions meeting the more-likely-than-not threshold, the tax amount recognized in the financial statements is the largest amount that has a greater than fifty percent likelihood of being realized upon ultimate settlement with the relevant taxing authority.

As of December 31, 2018, the Company determined there were no material uncertain tax positions. As a result, no income tax liability has been recorded for the year ended December 31, 2018.

## 6. Subsequent Event

The Company has evaluated the need for disclosures and/or adjustments to the financial statements resulting from subsequent events through February 15, 2019, the date the financial statements were available to be issued. There were no subsequent events that necessitated disclosures and/or adjustments to the financial statements.

# Schedule I HedgeMark Securities, LLC

# (A Wholly Owned Subsidiary of Hedge Mark International, LLC)

Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission

	]	December 31, 2018
Total aggregate indebtedness	\$ <u></u>	27,095
Net capital		
Paid-in-Capital	\$	3,627,599
Retained earnings		(1,403,020)
Total capital	\$	2,224,579
Deductions:		
Nonallowable assets:		
Cash - affiliated bank account	\$	58,035
Money Market Account		43,042
Prepaid and Other Assets		41,521
Total nonallowable assets	\$	142,598
Other deductions and/or charges		_
Net capital	\$	2,081,981
Computation of basic net capital requirement		
Minimum net capital required under the aggregate indebtedness standard	\$	1,806
Minimum dollar net capital requirement of reporting broker-dealer	\$	5,000
Net capital required	\$	5,000
Net excess capital	\$	2,076,981
Ratio of aggregate indebtedness to net capital		1:77

No material differences exist between the above computation and the computation included in the Company's unaudited December 31, 2018 FOCUS report filed on February 5, 2019.

# Schedule II HedgeMark Securities, LLC

# (A Wholly Owned Subsidiary of HedgeMark International, LLC)

Computation for Determination of Reserve Requirements under Rule 15c3-3 of the Securities and Exchange Commission

HedgeMark Securities, LLC is exempt from the provisions of Rule 15c3-3 under the Securities Exchange Act of 1934, in that its activities are limited to those set forth in the conditions for exemption appearing in paragraph (k)(2)(i) of the Rule.

# HedgeMark Securities, LLC

## **Exemption Report**

**HedgeMark Securities, LLC** (the "Company") is a registered broker-dealer subject to Rule 17a-5 promulgated by the Securities and Exchange Commission (17 C.F.R. §240.17a-5, "Reports to be made by certain brokers and dealers"). This Exemption Report was prepared as required by 17 C.F.R. § 240.17a-5(d)(1) and (4). To the best of its knowledge and belief, the Company states the following:

- (1) The Company claimed an exemption from 17 C.F.R. § 240.15c3-3 under the following provisions of 17 C.F.R. § 240.15c3-3 (k)(2)(i).
- (2) The Company met the identified exemption provisions in 17 C.F.R. § 240.15c3-3(k) throughout the most recent fiscal year.

# HedgeMark Securities, LLC

I, Joyetta S. Satiah, affirm that, to my best knowledge and belief, this Exemption Report is true and correct.

Joyetta S. Satiah, FINOP

Date: February 15, 2019



KPMG LLP 345 Park Avenue New York, NY 10154-0102

## Report of Independent Registered Public Accounting Firm

To the Member HedgeMark Securities, LLC:

Opinion on the Financial Statements

We have audited the accompanying statement of financial condition of HedgeMark Securities, LLC (the Company) as of December 31, 2018, the related statements of operations, changes in member's equity, and cash flows for the year then ended, and the related notes (collectively, the financial statements). In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2018, and the results of its operations and its cash flows for the year then ended in conformity with U.S. generally accepted accounting principles.

### Basis for Opinion

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audit included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion.

#### Accompanying Supplemental Information

The supplemental information contained in Schedules I and II has been subjected to audit procedures performed in conjunction with the audit of the Company's financial statements. The supplemental information is the responsibility of the Company's management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. § 240.17a-5. In our opinion, the supplemental information contained in Schedules I and II is fairly stated, in all material respects, in relation to the financial statements as a whole.



We have served as the Company's auditor since 2013.

New York, New York February 15, 2019